|                                | elementor SAP Busin   | ess Analytics & Performance Management Da  | iy 2017  |
|--------------------------------|---|--|--|
| TOMORROW                       | Date : November 23 th, 2017<br>Venue : Living Tomorrow<br>Time : 12.00 - 18.00  | SA   | element 6  |
| Timing                         |   |  |  |
| 12.00 - 13.00                  | Sandwich Lunch in the Networking Area   |  |  |
| 13.00 - 13.25                  | Event Introduction & Welcome  |  |  |
|                                | Stijn Vermeulen, Managing Partner - element61 & Fabrice van Ex, Sales Director Business Analytics - SAP   |  |  |
| 13.25 - 14.05                  | SAP Business Intelligence Roadmap & Intro to SAP Leonardo In this session, you will gain insight into SAP's overall Business Analytics strategy and roadmap. Additionally you will learn which SAP on-premise and/or cloud Business Analytics solutions may be of interest to you to explore in the more detailed break-out sessions. Also SAP Leonardo, SAP's Digital Innovation System for Transformation bundling all the latest technologies and services in one intelligent system will be presented. It will allow you to discover how to use SAP Leonardo to augment and automate processes, make your existing applications more intelligent, quickly adopt game-changing applications – or develop solutions to power new business models. |  |  |
|                                | Iver van de Zand, SAP Global Head   | Analytics & Leonardo Presales - SAP & Philippe Nemery, Presales Mana   | ger Platform solutions Group - SAP   |
| 14.05 - 14.10<br>Room          | BI Track  | Room switch<br>Customer Cases  | Strategy & Guidance  |
| 14.10 - 14.50                  | Leveraging SAP HANA as Business<br>Innovation Platform with BW4HANA as<br>Modern Datawarehouse  | Atlas Copco: geared up for the Next Generation<br>reporting using SAP BPC 10.1 Standard on HANA  | Which SAP BPC flavour fits your requirements and SAP roadmap ?   |
|                                | Collect and connect to any data, in real time – with SAP<br>BW/4HANA. This next-generation data warehouse is built<br>entirely on SAPs advanced in-memory platform, SAP HANA. It<br>offers enhanced data modeling and governance, high-<br>performance solution development, a modern user experience<br>(UN), and incredible flexibility. Leverage huge amounts of data<br>– SAP application data, third-party data, unstructured data, geo-<br>spatial data, Hadoop data, and more – live and in the moment.  | Atlas Copco is a world-leading provider of sustainable productivity solutions with<br>customers all over the world.<br>Find out how Atlas Copco, rolled out SAP BPC v10.1 on Hana to gear up for the<br>Next Generation reporting. The implementation of the Next Generation Group<br>Performance System, heavily impacted the entire finance community within<br>Atlas Copco, with the aim to further streamline the closing process and to make<br>better use of the valuable data at hand. The renewed reporting provides both<br>financial as well as operational insights by reporting unit, legal entity, division or<br>across the group, covering a detailed breakdown of the operational margin,<br>operating capital and capital employed as well as other key performance<br>indicators such as cash flow reporting, employee management etc                                    | Since SAP acquired OutlookSoft back in 2007, it has released<br>so many different versions of SAP BPC for different<br>requirements and customer landscapes and today there are 6<br>versions to choose from. For several customers selecting the<br>most appropriate version that fits their current and future<br>needs aligned with their SAP ERP/HAVA roadmap is already a<br>project on its own. In this essension we will explain which criter<br>to use to select the most appropriate BPC flavour for your<br>business requirements. |
|                                | Julie Ursi, BI Solution Advisor - SAP Belgium & Luxembourg  | Ingo Aerts, Project Leader GPS NextGen - Atlas Copco &<br>Frank Lehouck, Partner Business Analytics - element61  | Nico Sacré, Director SAP Business Analytics - element61 &<br>Frederic de Schutter, Partner Business Analytics - element61  |
| 14.50 - 15.15                  |   | Coffee Break   |  |
| Room                           | BI Track  | Customer Cases   | Strategy & Guidance  |
| 15.15 - 15.55                  | Deep dive demo of SAP Lumira 2.0  | Etex: Sales Planning using element61 SAP BPC<br>embedded Implementation Accelerator  | GDPR and how it potentially<br>affects your Business Analytics journey   |
|                                | SAP Lumira 2.0 – the next generation of self-service BI &<br>Dashboarding that brings business users and IT departments<br>closer together is here. See how SAP Lumira 2.0 provides agile<br>data discovery and data visualization for all users and crease<br>new collaborative workflows that enable rapid prototyping.   | With about 15,000 employees working at 107 production sites and annual sales<br>of almost 3 billion euro, Etex is an international player in sustainable building<br>solutions.<br>Learn how Etex is implementing SAP BPC embedded 10.1 on HANA to<br>streamline their Sales budgeting & forecasting process across their 4 BU's and<br>offer at the same time sufficient flexibility to incorporate their planning specifics<br>using the elementifs BPC embedded Implementation accelerator. Our SAP BPC<br>accelerator is a preconfigured out of the box solution that comes tightly<br>integrated with your SAP backtone and that can be finetuned to ft your<br>company needs. The BPC accelerator is already being deployed by several<br>international companies and contains a single planning engine covering both<br>financial and Sales & operational planning functionality.   | The General Data Protection Regulation (GDPR) is a regulation<br>by which Europe intends to strengthen and unify data<br>protection for all individuals within the European Union.<br>Understand what the regulation is all about and how it might<br>affect your \$Business Analytics programs.   |
|                                | Julie Ursi, BI Solution Advisor - SAP Belgium & Luxembourg  | Philippe Deckers, Corporate Controller - Etex &<br>Nico Sacré, Director SAP BA - element61   | Olivier Vandeputte, Business Technology Lawyer - Sherpa La   |
| 15.55 - 16.00<br>Room          | BI Track  | Room switch<br>Customer Cases  | Stratogy & Cuidance  |
|                                | Is SAP Analytics Cloud<br>ready for mainstage ?   | Matexi: Monitoring and Optimizing real estate<br>project planning & profitability using SAP BPC 10.1<br>Standard on HANA   | Strategy & Guidance<br>How to address the new IFRS 16<br>regulation on Lease acounting?  |
| 16.00 - 16.40                  |   |  |  |
| 16.00 - 16.40                  | During this session we will demonstrate how SAP Analytics<br>Cloud (former BusinessObjects Cloud) can offer an alternative<br>for SAP BI on-premise solutions and how its planning<br>capabilities have evolved.  | Matexi is Belgium's leading residential and mixed-use real estate developer with<br>sales of approximately 250 million é and the purpose of improving the quality of<br>the neighbourhoods where Matexi realizes projects.<br>With the global roll out of SAP ECC throughout the company to support the<br>financial and operational processes, Matexi decided to replace its prior<br>consolidation, and management reporting solution and implement an integrated<br>management instrument to monitor and optimize the expected returns of their<br>real estate projects and portfolio. Learn how all these reporting and project<br>planning requirements were implemented using SAP BPC 10.1 Standard on<br>HANA.  | Many companies are affected by the new IFRS 15, 16 & 17<br>regulations and are looking for solutions to be able to address<br>them. In this session you will learn how SAP Lease<br>Administration and SAP Real Estate Management can help you<br>to address IFRS 16 and be ready on time.   |
| 16.00 - 16.40                  | Cloud (former BusinessObjects Cloud) can offer an alternative<br>for SAP BI on-premise solutions and how its planning   | sales of approximately 250 million € and the purpose of improving the quality of<br>the neighbourhoods where Matexi realizes projects.<br>With the global roll out of SAP ECC throughout the company to support the<br>financial and operational processes, Matexi decided to replace its prior<br>consolidation, and management reporting solution and implement an integrated<br>management instrument to monitor and optimize the expected returns of their<br>real estate projects and portfolio. Learn how all these reporting and project<br>planning requirements were implemented using SAP BPC 10.1 Standard on<br>HANA.<br>Eddy Aerts, CFO - Matexi &  | regulations and are looking for solutions to be able to address<br>them. In this session you will learn how SAP Lease<br>Administration and SAP Real Estate Management can help you<br>to address IFRS 16 and be ready on time.<br>Steve Lambilotte, Senior Solution Advisor   |
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